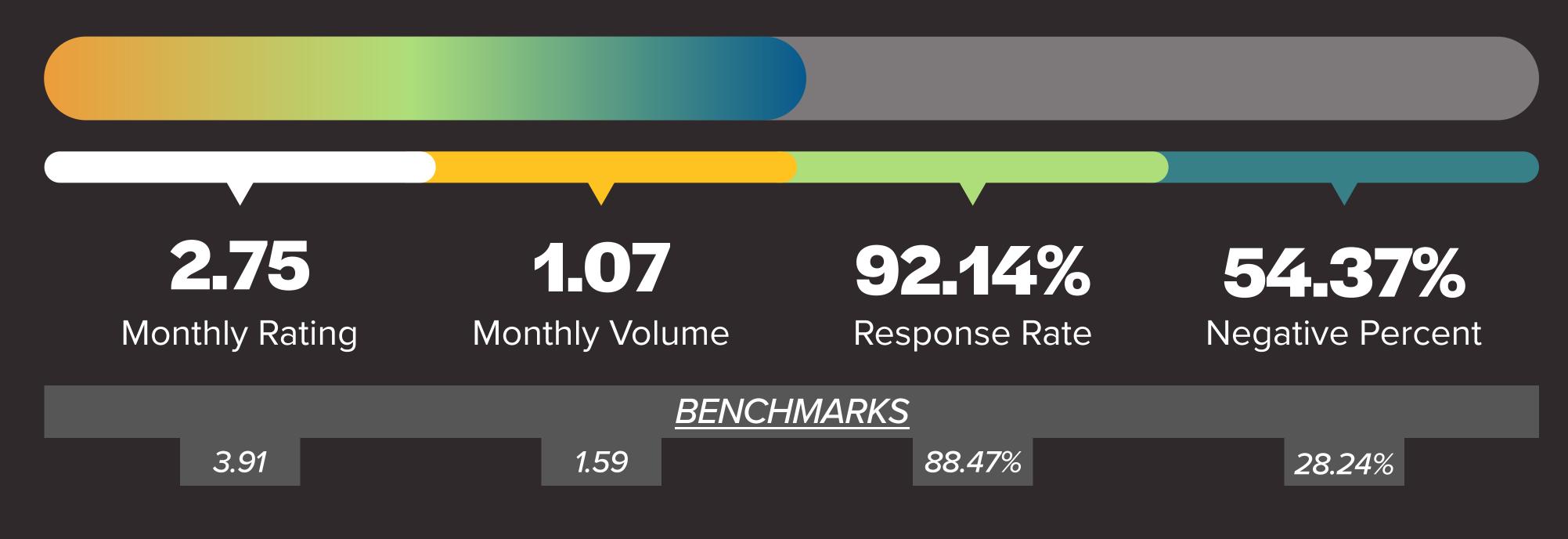
Google Reviews Only *Timeframe: Q2 '23 - Q1 '24*

TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.

> POSITIVE REVIEWS **NEGATIVE REVIEWS**

REPUTATION HEALTH SCORE: 51%





*The 7 topics most often mentioned in **<u>negative</u>** reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

MAINTENANCE -6.1% below benchmark MANAGEMENT +4.7% above benchmark COMMUNICATION +34.6% above benchmark -0.7% below benchmark STAFF SAFETY/SECURITY +30.3% above benchmark **BILLING/FEES** +56.4% above benchmark +58.4% above benchmark PARKING



BILLING / FEES

LEASING PROCESS

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

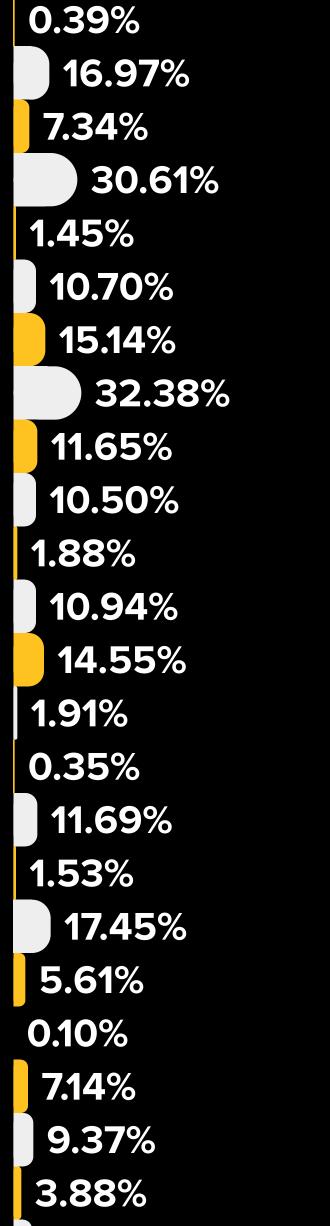
MAINTENANCE STAFF

PESTS

PARKING

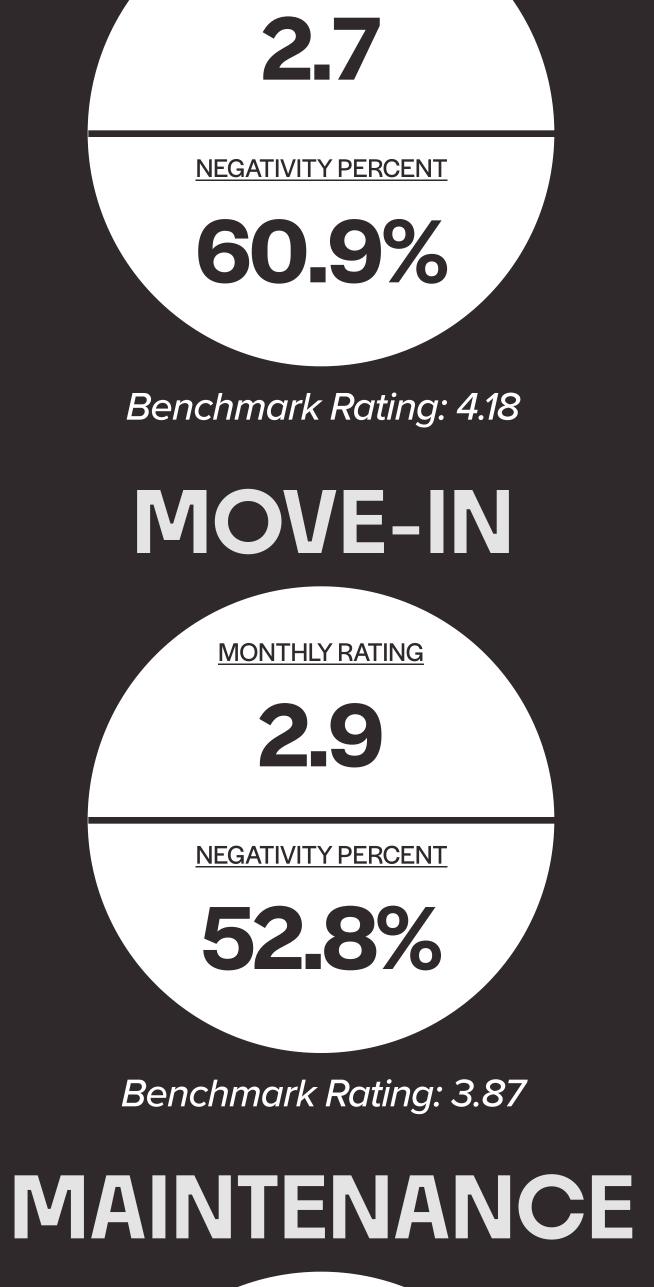
FRIENDLINESS

CUSTOMER SERVICE



8.36%

9.65%



TOUR

MONTHLY RATING

MAXIMIZE POSITIVITY

*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF

LOCATION +21.6% above benchmark MAINTENANCE STAFF +4.2% above benchmark +10.4% above benchmark MAINTENANCE AMENITIES +12% above benchmark HELPFULNESS -10.2% below benchmark AESTHETICS +20.7% above benchmark

+5.5% above benchmark

NEIGHBORS

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

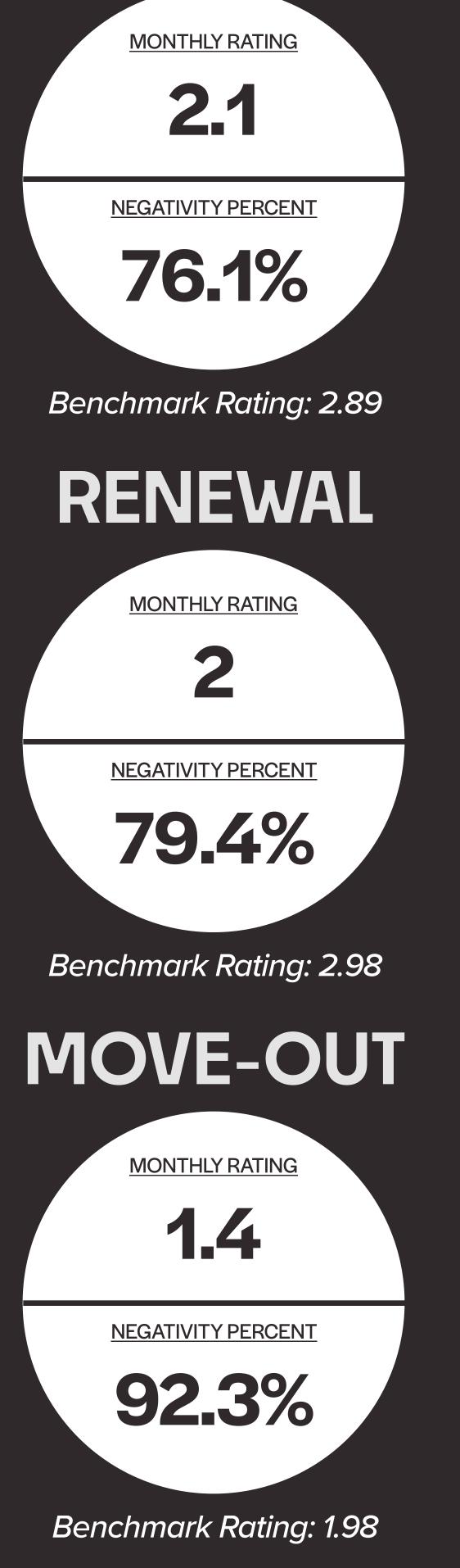
AMBIANCE

COMMUNICATION

AMENITIES

SAFETY / SECURITY

8.86% 0.59% 5.08% 11.26% 1.06% 68.50% 19.87% 7.65% 2.35% 5.02% **5.25**% **5.41%** 4.02% 4.98% 6.44% 8.12% 1.50% **5.77**% 29.69% 14.95% 9.13% 4.24% 20.31% 17.26% 2.35% 12.79% 6.10% 6.71% 9.88% 1.33% 11.01%



TOP 5 TOPICS ABOVE BENCHMARK

These are your standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.



Mentioned in 8.1% of positive reviews +39.3% above the industry benchmark

LOCATION

AESTHETICS

CLEANLINESS

RENT

widewail

LOCATION

AESTHETICS

AMENITIES

Mentioned in 17.3% of positive reviews +21.7% above the industry benchmark

Mentioned in 12.8% of positive reviews +20.7% above the industry benchmark

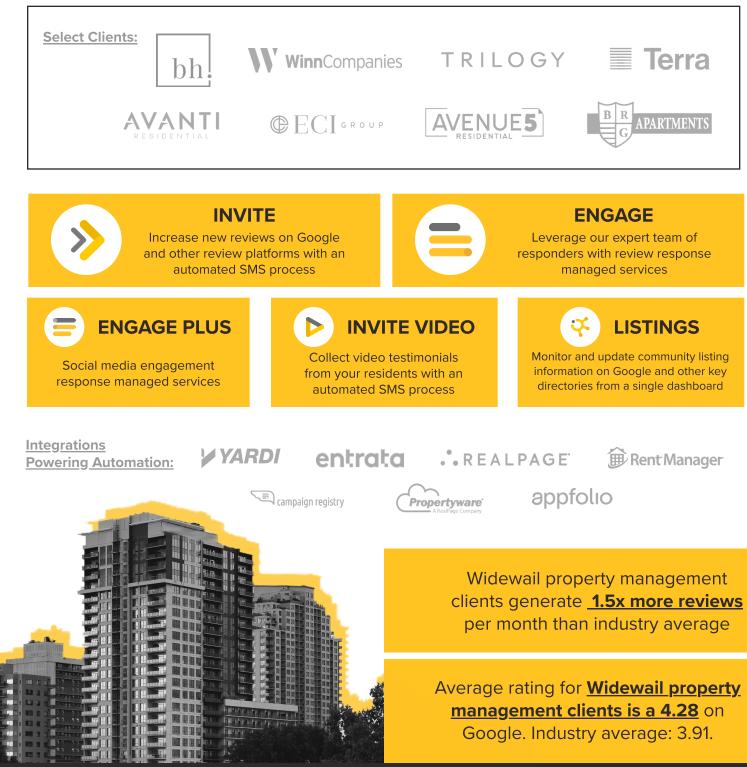
Mentioned in 15% of positive reviews +12% above the industry benchmark

Mentioned in 68.5% STAFF of positive reviews +5.5% above the industry benchmark

widewail

How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.



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