# 

Google Reviews Only Timeframe: Q2 '23 - Q1 '24

### TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.



LEASING PROCESS

BILLING / FEES

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

MAINTENANCE STAFF

PESTS

PARKING

FRIENDLINESS

**CUSTOMER SERVICE** 

**NEIGHBORS** 

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

AMBIANCE

COMMUNICATION

AMENITIES

SAFETY / SECURITY

LOCATION

**AESTHETICS** 

CLEANLINESS

RENT

8.06% 6.37% 0.72% **15.52**% 4.89% 27.78%

8.30% 39.71%

6.19%

0.29%

9.64%

10.13% 0.77%

4.41% 11.89%

3.92% 0.05%

16.18%

0.19% 5.88%

**5.47**% 0.33%

7.15%

8.99%

1.29% 6.86%

0.43% 1.80%

9.21% 0.82%

87.63%

27.94% 2.69%

1.80% 4.27%

1.63% 6.14%

4.90% 4.51%

9.64% 6.00%

2.12% **5.47**%

28.59%

5.32% 6.05%

1.25%

13.89% 7.19%

0.98% 7.15%

5.39% 3.69% 6.21%

0.82% 7.68%

# REPUTATION HEALTH SCORE: 54%

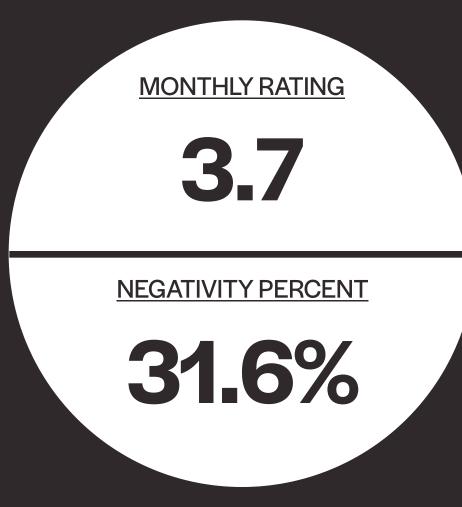
0.39 87.43% 19.61% Monthly Rating Monthly Volume **Negative Percent** Response Rate BENCHMARKS 3.91 1.59 88.47% 28.24%

### **TOUR**

**MONTHLY RATING NEGATIVITY PERCENT** 10.8%

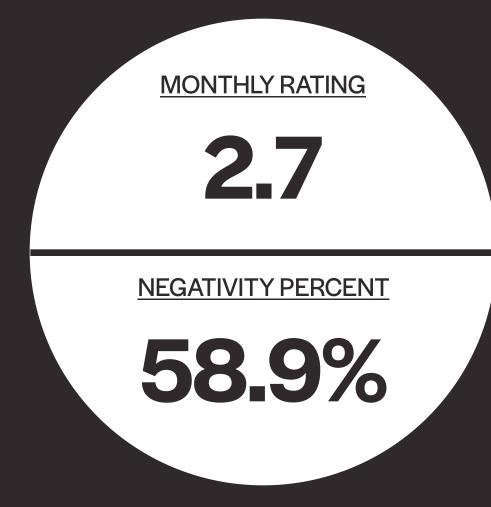
Benchmark Rating: 4.18

#### MOVE-IN



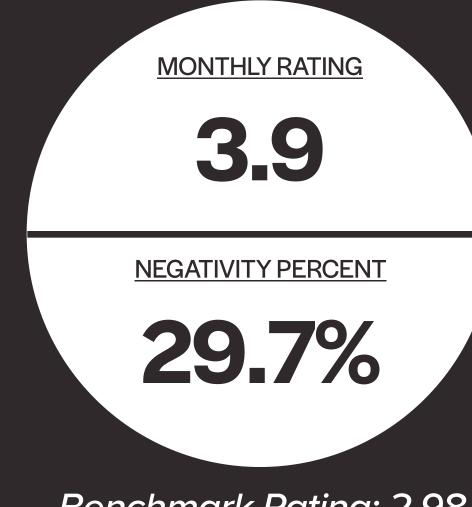
Benchmark Rating: 3.87

## MAINTENANCE



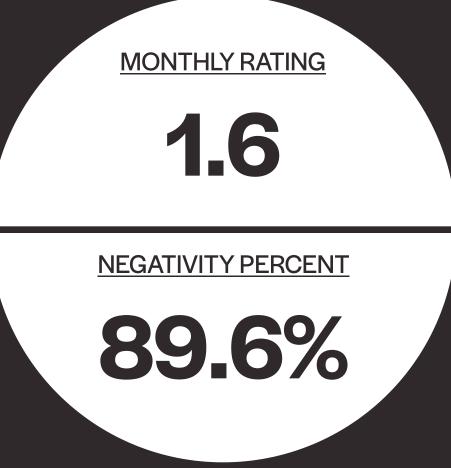
Benchmark Rating: 2.89

### RENEWAL



Benchmark Rating: 2.98

## MOVE-OUT



#### Benchmark Rating: 1.98

### MINIMIZE NEGATIVITY

\*The 7 topics most often mentioned in **negative** reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

MAINTENANCE	+15.2% above benchmark	
MANAGEMENT	-5.0% below benchmark	
COMMUNICATION	+29.6% above benchmark	
STAFF	+39.7% above benchmark	
SAFETY/SECURITY	-10.9% below benchmark	
BILLING/FEES	+43.0% above benchmark	
PARKING	-46.6% below benchmark	

### MAXIMIZE POSITIVITY

\*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF	+35.0% above benchmark	
LOCATION	-49.3% below benchmark	
MAINTENANCE STAFF	-14.9% below benchmark	
MAINTENANCE	-39.5% below benchmark	
AMENITIES	-60.1% below benchmark	
HELPFULNESS	-26.6% below benchmark	
AESTHETICS	-32.5% below benchmark	

### TOP 5 TOPICS ABOVE BENCHMARK

These are **your** standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.

STAFF	Mentioned in 87.6% of positive reviews	+35% above the industry benchmark
RENT	Mentioned in 0.8% of positive reviews	+12.5% above the industry benchmark
PROFESSIONALISM	Mentioned in 6.1% of positive reviews	+10.3% above the industry benchmark
COMMUNICATION	Mentioned in 5.5% of positive reviews	+7.5% above the industry benchmark
AMBIANCE	Mentioned in 6% of positive reviews	+2.9% above the industry benchmark



#### How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.

**Select Clients:** 





TRILOGY













#### INVITE

Increase new reviews on Google and other review platforms with an automated SMS process



#### **ENGAGE**

Leverage our expert team of responders with review response managed services



#### **ENGAGE PLUS**

Social media engagement response managed services



#### **INVITE VIDEO**

Collect video testimonials from your residents with an automated SMS process



#### LISTINGS

Monitor and update community listing information on Google and other key directories from a single dashboard

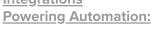
Integrations



entrata













Widewail property management clients generate 1.5x more reviews per month than industry average

Average rating for Widewail property management clients is a 4.28 on Google. Industry average: 3.91.

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