# 

Google Reviews Only *Timeframe: Q2 '23 - Q1 '24* 

## TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.

> POSITIVE REVIEWS **NEGATIVE REVIEWS**

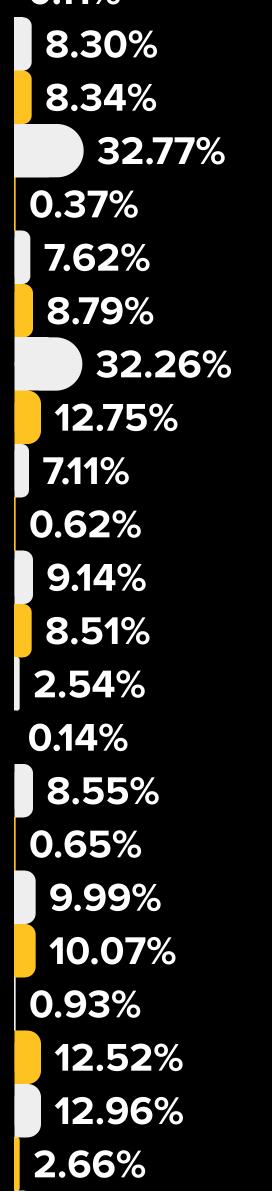
## LEASING PROCESS

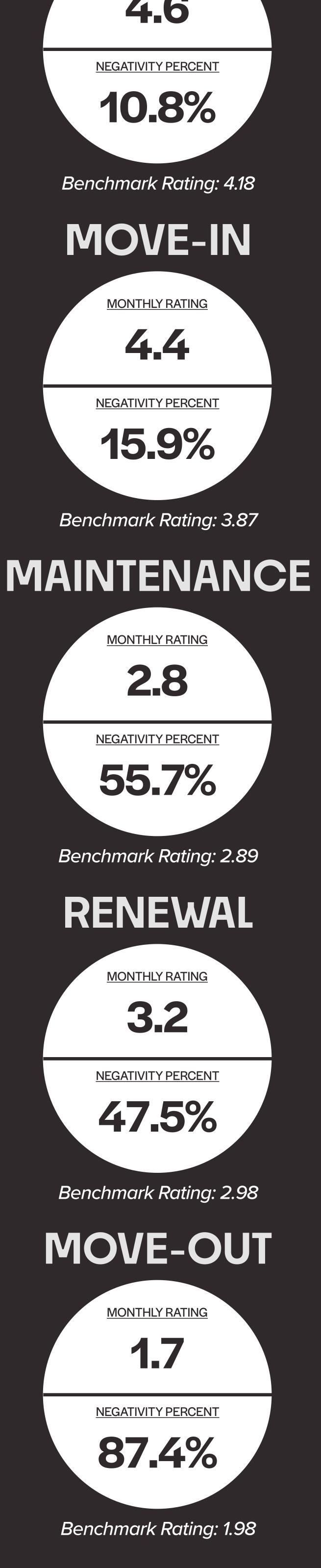
12.02% 9.57%

### **REPUTATION HEALTH SCORE: 50%** 4.16 0.64 77.63% 23.61% Response Rate Monthly Rating Monthly Volume **Negative Percent** BENCHMARKS 3.91 1.59 88.47% 28.24% MINIMIZE NEGATIVITY TOUR \*The 7 topics most often mentioned in **<u>negative</u>** reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic. **MONTHLY RATING**

MAINTENANCE -6.4 below benchmark +12.1% above benchmark MANAGEMENT COMMUNICATION +8.2% above benchmark -9.0% below benchmark STAFF SAFETY/SECURITY -40.8% below benchmark **BILLING/FEES** -23.5% below benchmark -9.3% below benchmark PARKING

	0.11%
BILLING / FEES	8.30
MANAGEMENT	8.34
	3
MOVE OUT	0.37
	7.62
MAINTENANCE	8.79
	12.7
MOVE IN	7.119
	0.62
NOISE	9.14
	8.51
MAINTENANCE STAFF	2.54
DEOTO	0.14%
PESTS	8.5
	0.65
PARKING	9.9
FRIENDLINESS	10.0
	0.93
CUSTOMER SERVICE	12.5
	12.9
	2 66





### MAXIMIZE POSITIVITY

\*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF

-20.6% below benchmark

LOCATION +19.9% above benchmark MAINTENANCE STAFF -39.1% below benchmark MAINTENANCE -35.9% below benchmark +32.9% above benchmark AMENITIES HELPFULNESS +13.9% above benchmark AESTHETICS +39.1% above benchmark



NEIGHBORS

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

AMBIANCE

COMMUNICATION

AMENITIES

SAFETY / SECURITY

9.14% 1.02% 11.09% 14.28% 0.59% 51.54% 18.20% 13.29% 2.62% 9.41% 2.37% **4.44**% 2.46% 3.79% 2.20% 3.31% 0.34% 3.65% 23.88% 17.73% 9.57% 2.06% 9.23% 17.02% 1.44% 14.73% 1.27% 8.88% 12.19% 0.76% 8.04%

### TOP 5 TOPICS ABOVE BENCHMARK

These are your standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.



Mentioned in 5.2% of positive reviews

+224.4% above the industry benchmark

UNIT Mentioned in 6.3% +107.1% above the industry benchmark

LOCATION

AESTHETICS

CLEANLINESS

RENT

**widewail** 

## CONDITION

COMMUNITY

of positive reviews

Mentioned in 13.3% of positive reviews

+56.3% above the industry benchmark

Mentioned in 9.4% of TOUR positive reviews +46.5% above the industry benchmark

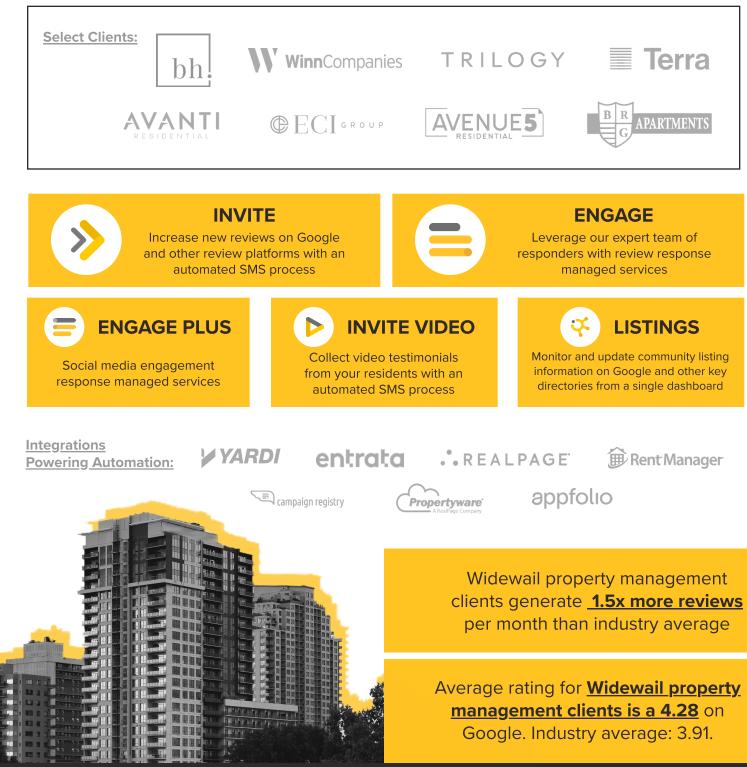
AESTHETICS

Mentioned in 14.7% of positive reviews +39.1% above the industry benchmark

### **widewail**

### How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.



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