DRUCKER +

Google Reviews Only *Timeframe: Q2 '23 - Q1 '24*

TOPIC COMPARISON TABLE

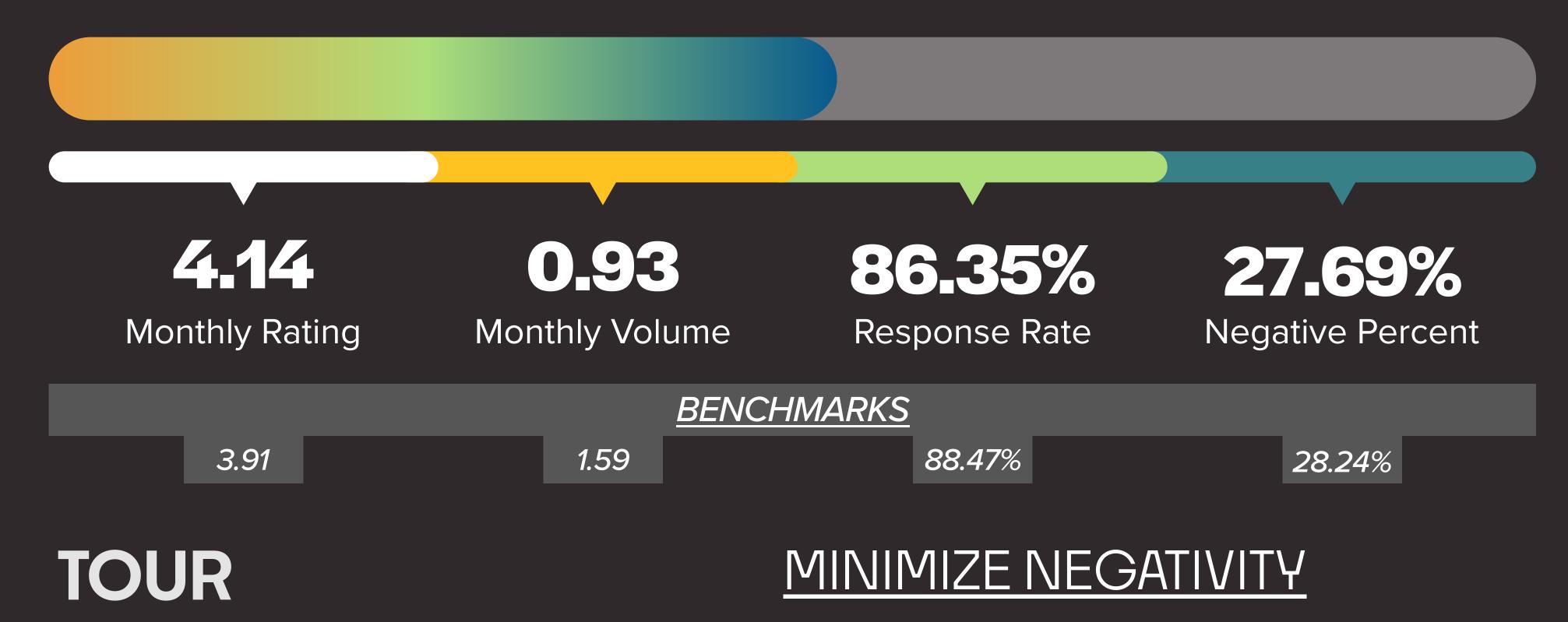
Percentage of reviews impacted by each topic being mentioned.

> POSITIVE REVIEWS **NEGATIVE REVIEWS**

> > 6.07%

6.47%

REPUTATION HEALTH SCORE: 53%



*The 7 topics most often mentioned in **<u>negative</u>** reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

MAINTENANCE +11.6% above benchmark MANAGEMENT -20.3% below benchmark COMMUNICATION -3.5% below benchmark +0.6% above benchmark STAFF SAFETY/SECURITY -1.2% below benchmark **BILLING/FEES** +6.2% above benchmark +5.7% above benchmark PARKING



BILLING / FEES

LEASING PROCESS

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

MAINTENANCE STAFF

PESTS

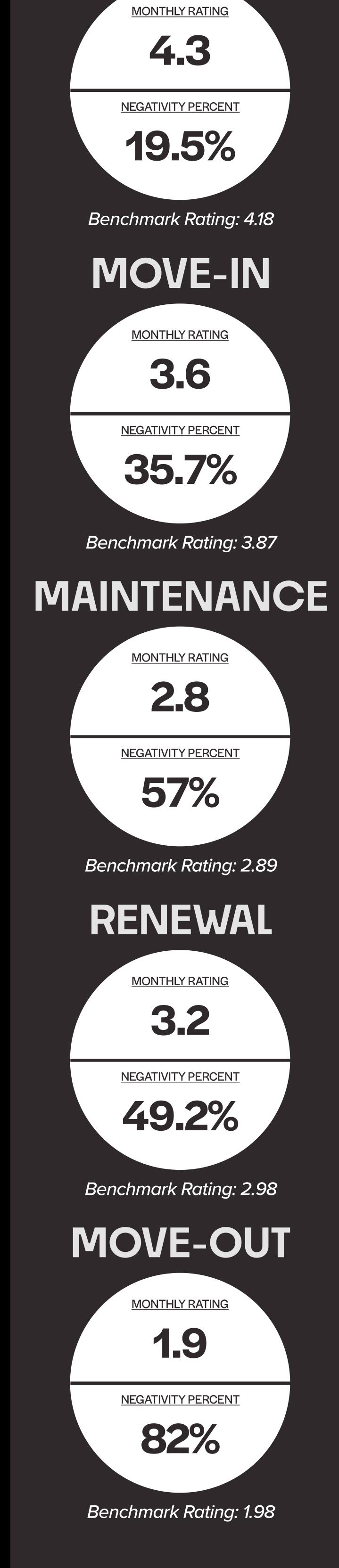
PARKING

FRIENDLINESS

CUSTOMER SERVICE

NEIGHBORS

0.22% 11.53% 7.90% 23.29% 0.77% 7.88% 14.41% 38.47% 11.43% 14.24% 3.59% 10.12% 15.24% 3.41% 0.50% 19.76% 2.26% 11.65% 6.96% 0.12% 4.75% 6.12% **5.74%** 10.47% 0.88% 2.94% 7.95% 0.94% 77.42% 20.12% 8.72% 1.06% 5.52% 2.59% 5.52% 4.71% 7.56% 10.12% 11.98% 0.35% 5.91% 21.29% 17.50% 5.65% 5.08% 15.41% 19.27% 1.88% 14.74% 11.06% 9.22% 12.59% 0.99% 12.35%



MAXIMIZE POSITIVITY

*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF

LOCATION MAINTENANCE STAFF MAINTENANCE AMENITIES HELPFULNESS AESTHETICS Mentioned in 12% AMBIANCE of positive reviews

+19.3% above benchmark

+35.8% above benchmark +9.1% above benchmark +5.1% above benchmark +31.2% above benchmark -36.6% below benchmark +39.2% above benchmark TOP 5 TOPICS ABOVE BENCHMARK These are your standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

AMBIANCE

COMMUNICATION

AMENITIES

SAFETY / SECURITY

+105.6% above the industry benchmark

LOCATION

AESTHETICS

CLEANLINESS

RENT



NEIGHBORS

Mentioned in 5.7% of positive reviews

+82.7% above the industry benchmark

SAFETY/ SECURITY

Mentioned in 5.1% of positive reviews +58.5% above the industry benchmark

PROPERTY MANAGER

Mentioned in 7.6% of positive reviews +47% above the industry benchmark

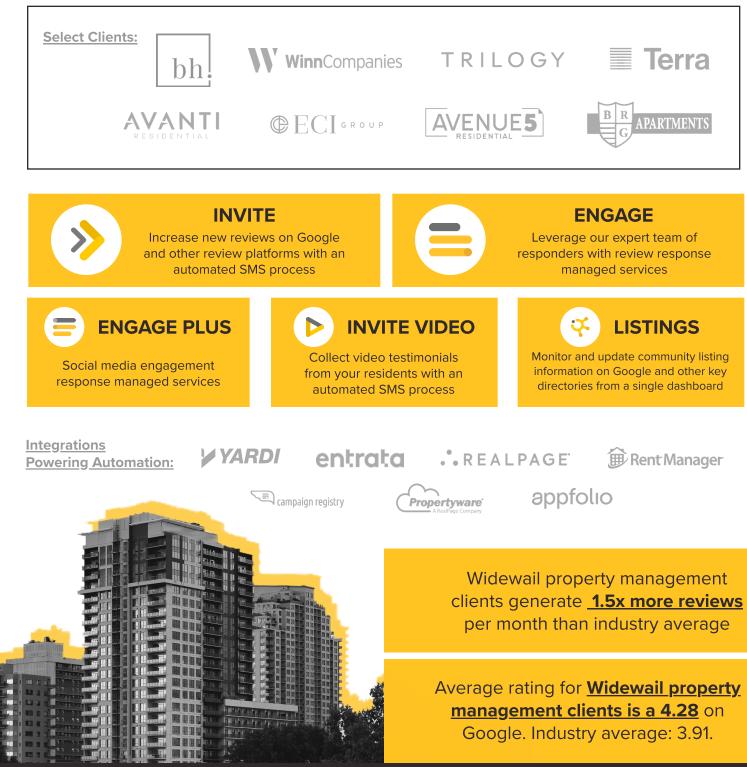
AESTHETICS

Mentioned in 14.7% of positive reviews +39.2% above the industry benchmark

widewail

How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.



844.259.9238

info@widewail.com

widewail.com