# CAMDEN PROPERTY TRUST

Google Reviews Only Timeframe: Q2 '23 - Q1 '24

## TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.

14.35%

**5.86**%

0.13%

9.11%

7.94%

0.70%

6.97%

13.54%

12.07%

10.65%

16.69%

4.97%

0.76%

1.72%

0.09%

6.04%

13.02%

10.51%

13.81%

13.25%

15.95%

13.45%

14.55%

11.31%

2.84%

6.60%

1.21%

5.77%

1.07%

2.70%

1.53%

1.34%

0.14%

4.73%

12.88%

13.07%

23.62%

17.59%

7.58%

3.01%

2.42%

8.93%

0.79%

8.16%

0.41%

11.20%

10.32%

47.99%

0.65%

7.53%

2.78%

1.06%

0.51%

1.19%

25.29%

28.82%



LEASING PROCESS

BILLING / FEES

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

MAINTENANCE STAFF

PESTS

PARKING

FRIENDLINESS

**CUSTOMER SERVICE** 

NEIGHBORS

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

**AMBIANCE** 

COMMUNICATION

**AMENITIES** 

SAFETY / SECURITY

LOCATION

AESTHETICS

CLEANLINESS

RENT

# REPUTATION HEALTH SCORE: 74%

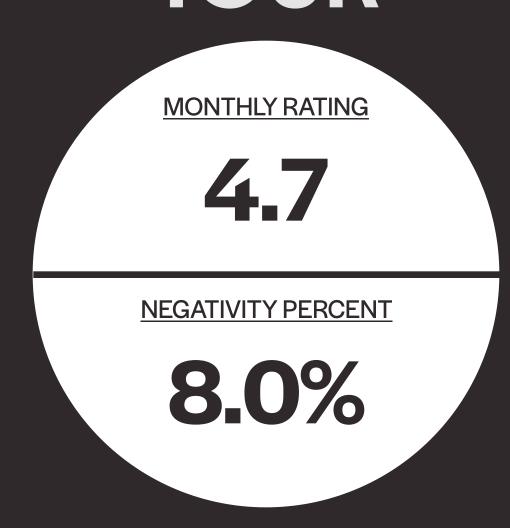
4.24 4.53 99.09% 20.95%
Monthly Rating Monthly Volume Response Rate Negative Percent

BENCHMARKS

1.59

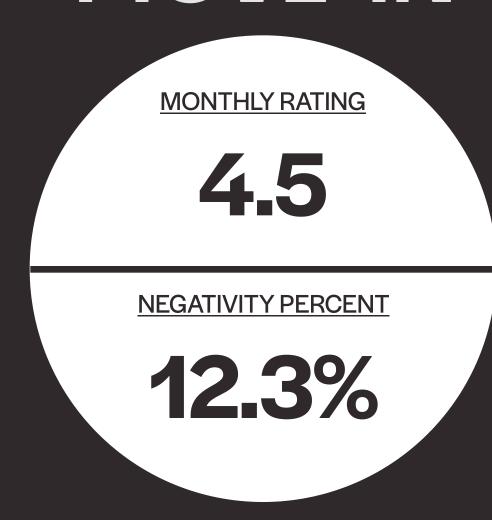
## **TOUR**

3.91



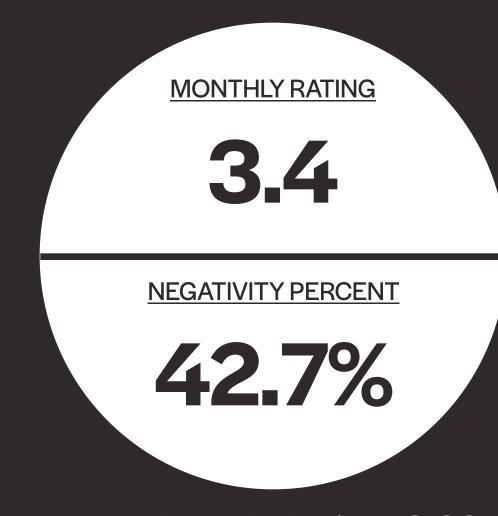
Benchmark Rating: 4.18

## MOVE-IN



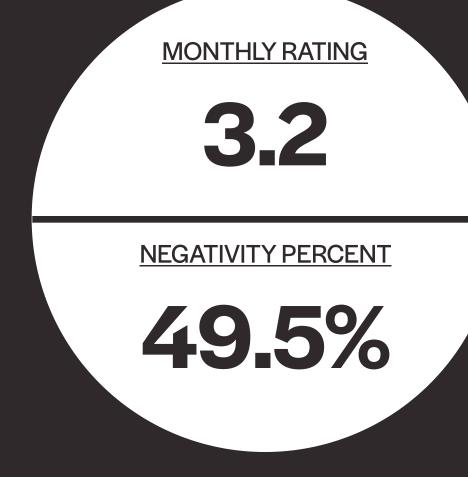
Benchmark Rating: 3.87

## MAINTENANCE



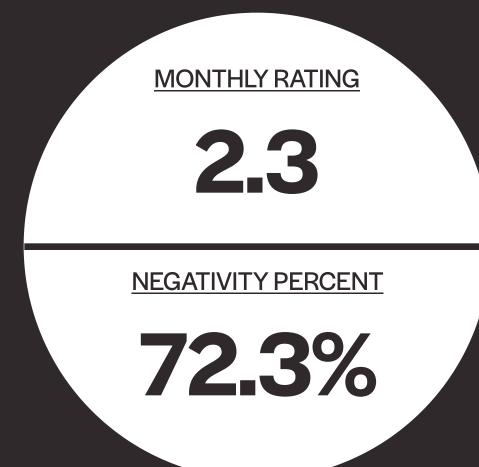
Benchmark Rating: 2.89

## RENEWAL



Benchmark Rating: 2.98

## MOVE-OUT



Benchmark Rating: 1.98

### MINIMIZE NEGATIVITY

28.24%

88.47%

\*The 7 topics most often mentioned in <u>negative</u> reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

| MAINTENANCE     | -26.7% below benchmark |  |
|-----------------|------------------------|--|
| MANAGEMENT      | -1.4% below benchmark  |  |
| COMMUNICATION   | -41.6% below benchmark |  |
| STAFF           | -27.2% below benchmark |  |
| SAFETY/SECURITY | +51.4% above benchmark |  |
| BILLING/FEES    | -16% below benchmark   |  |
| PARKING         | +18.2% above benchmark |  |

### MAXIMIZE POSITIVITY

\*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

| STAFF             | -26.1% below benchmark |  |
|-------------------|------------------------|--|
| LOCATION          | +24% above benchmark   |  |
| MAINTENANCE STAFF | +19.4% above benchmark |  |
| MAINTENANCE       | -1.3% below benchmark  |  |
| AMENITIES         | -2% below benchmark    |  |
| HELPFULNESS       | +7.3% above benchmark  |  |
| AESTHETICS        | -15.7% below benchmark |  |

### TOP 5 TOPICS ABOVE BENCHMARK

These are **your** standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.

| TOUR<br>GUIDE       | Mentioned in 4.1% of positive reviews  | +153.4% above the industry benchmark |
|---------------------|--|--------------------------------------|
| UNIT                | Mentioned in 6.4% of positive reviews  | +109.2% above the industry benchmark |
| CUSTOMER<br>SERVICE | Mentioned in 13.8% of positive reviews | +49.4% above the industry benchmark  |
| LEASING<br>PROCESS  | Mentioned in 14.5% of positive reviews | +44.7% above the industry benchmark  |
| LOCATION            | Mentioned in 17.6% of positive reviews | +24% above the industry benchmark    |



### How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.

**Select Clients:** 





TRILOGY













### INVITE

Increase new reviews on Google and other review platforms with an automated SMS process



### **ENGAGE**

Leverage our expert team of responders with review response managed services



### **ENGAGE PLUS**

Social media engagement response managed services



### **INVITE VIDEO**

Collect video testimonials from your residents with an automated SMS process



### LISTINGS

Monitor and update community listing information on Google and other key directories from a single dashboard

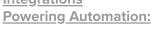
Integrations



entrata













Widewail property management clients generate 1.5x more reviews per month than industry average

Average rating for Widewail property management clients is a 4.28 on Google. Industry average: 3.91.

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