

CONAM MANAGEMENT

Google Reviews Only
Timeframe: Q2 '23 - Q1 '24

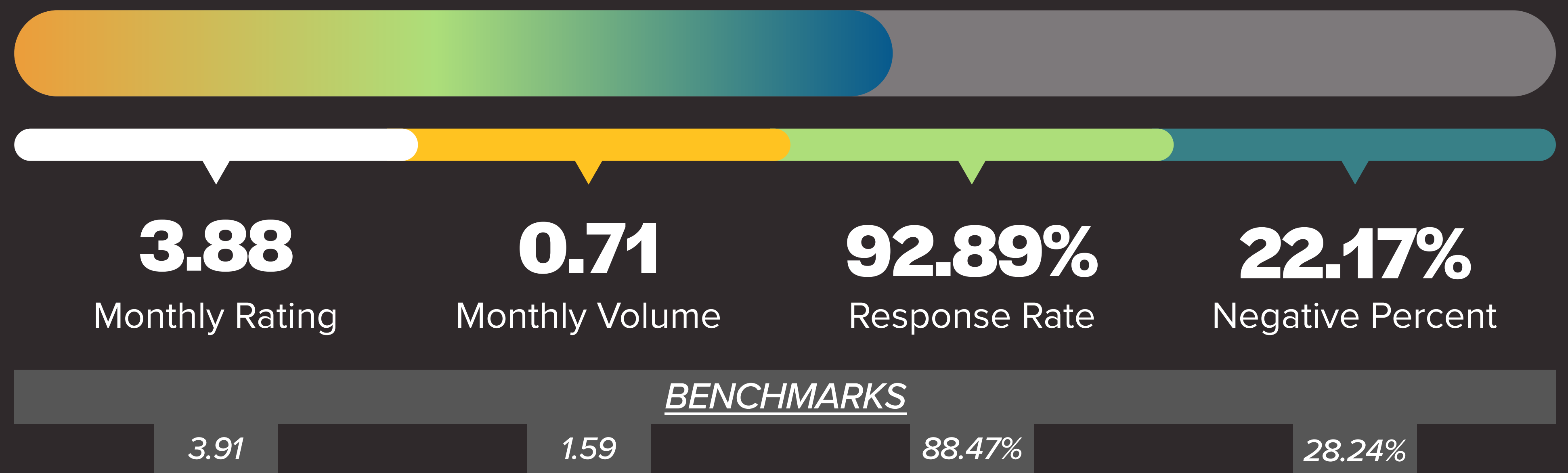
TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.

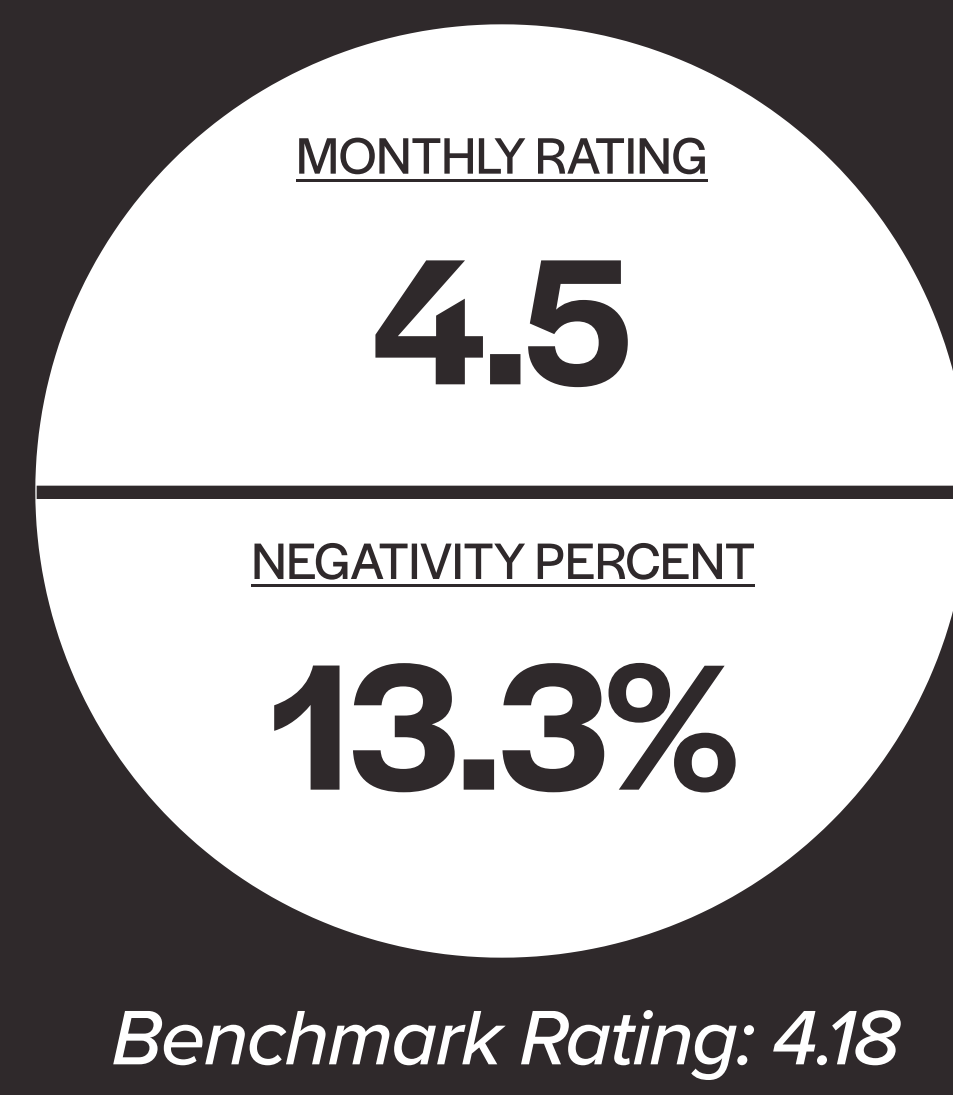
■ POSITIVE REVIEWS
■ NEGATIVE REVIEWS

LEASING PROCESS	9.20%
BILLING / FEES	7.64%
MANAGEMENT	0.27%
MOVE OUT	13.52%
MAINTENANCE	6.62%
MOVE IN	26.25%
NOISE	1.00%
MAINTENANCE STAFF	11.75%
PESTS	11.93%
PARKING	33.01%
FRIENDLINESS	10.41%
CUSTOMER SERVICE	8.81%
NEIGHBORS	1.43%
PRICING	9.01%
HELPFULNESS	16.54%
STAFF	3.43%
COMMUNITY	0.15%
TOUR	12.93%
PROFESSIONALISM	0.88%
PROPERTY MANAGER	11.85%
AMBIANCE	8.68%
COMMUNICATION	0.29%
AMENITIES	8.22%
SAFETY / SECURITY	8.33%
LOCATION	2.55%
AESTHETICS	12.05%
CLEANLINESS	0.42%
RENT	4.80%
	12.44%
	0.59%
	84.70%
	26.74%
	6.28%
	1.37%
	6.95%
	2.74%
	7.13%
	5.39%
	6.83%
	8.72%
	8.13%
	1.47%
	5.49%
	25.56%
	7.77%
	6.46%
	3.98%
	18.02%
	10.68%
	1.57%
	10.80%
	4.80%
	8.32%
	10.77%
	0.67%
	11.56%

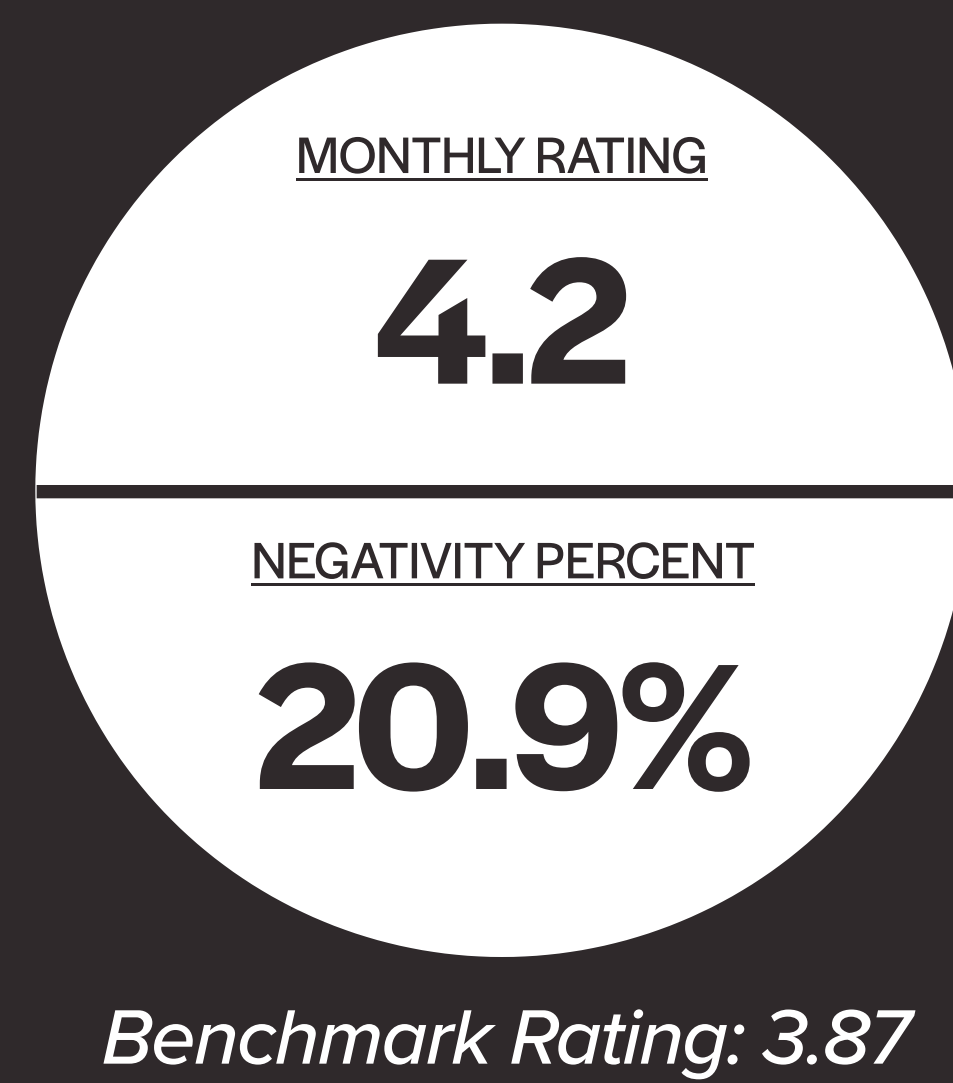
REPUTATION HEALTH SCORE: 57%



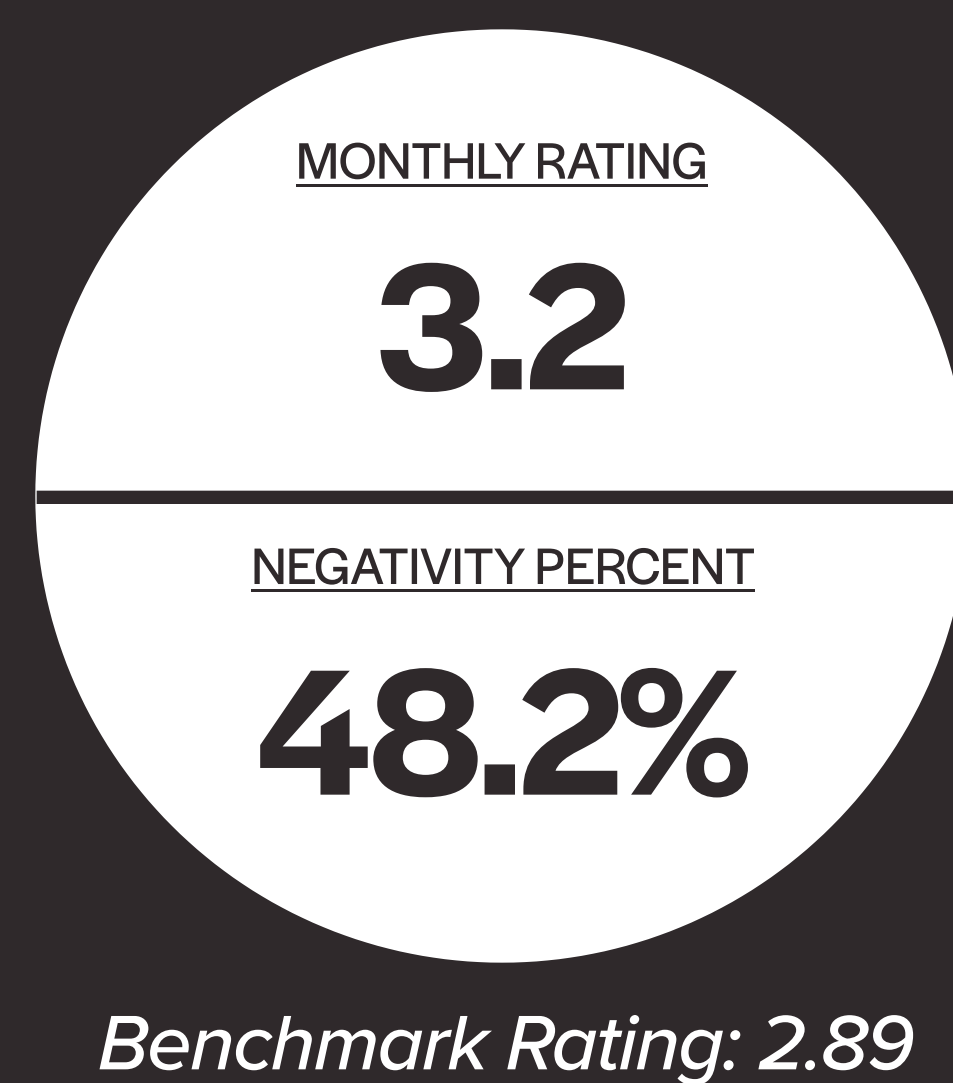
TOUR



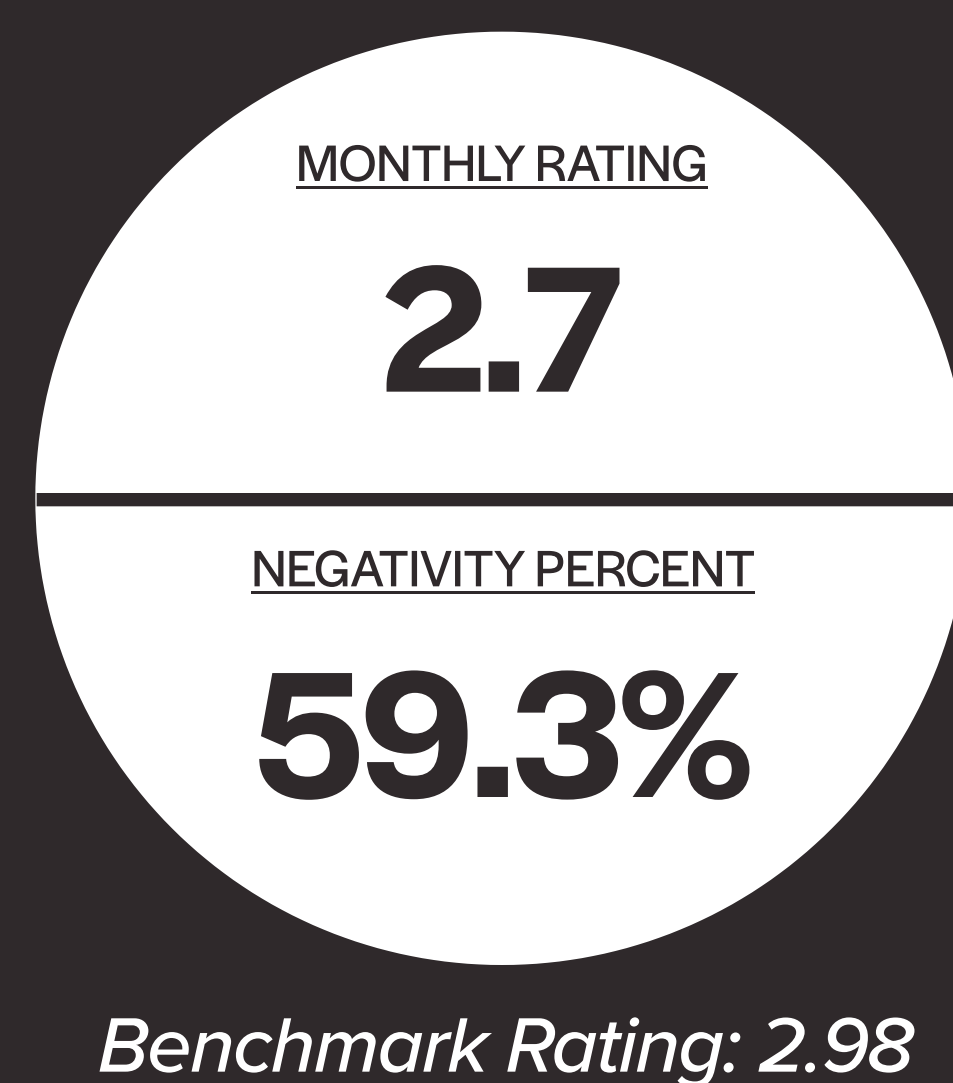
MOVE-IN



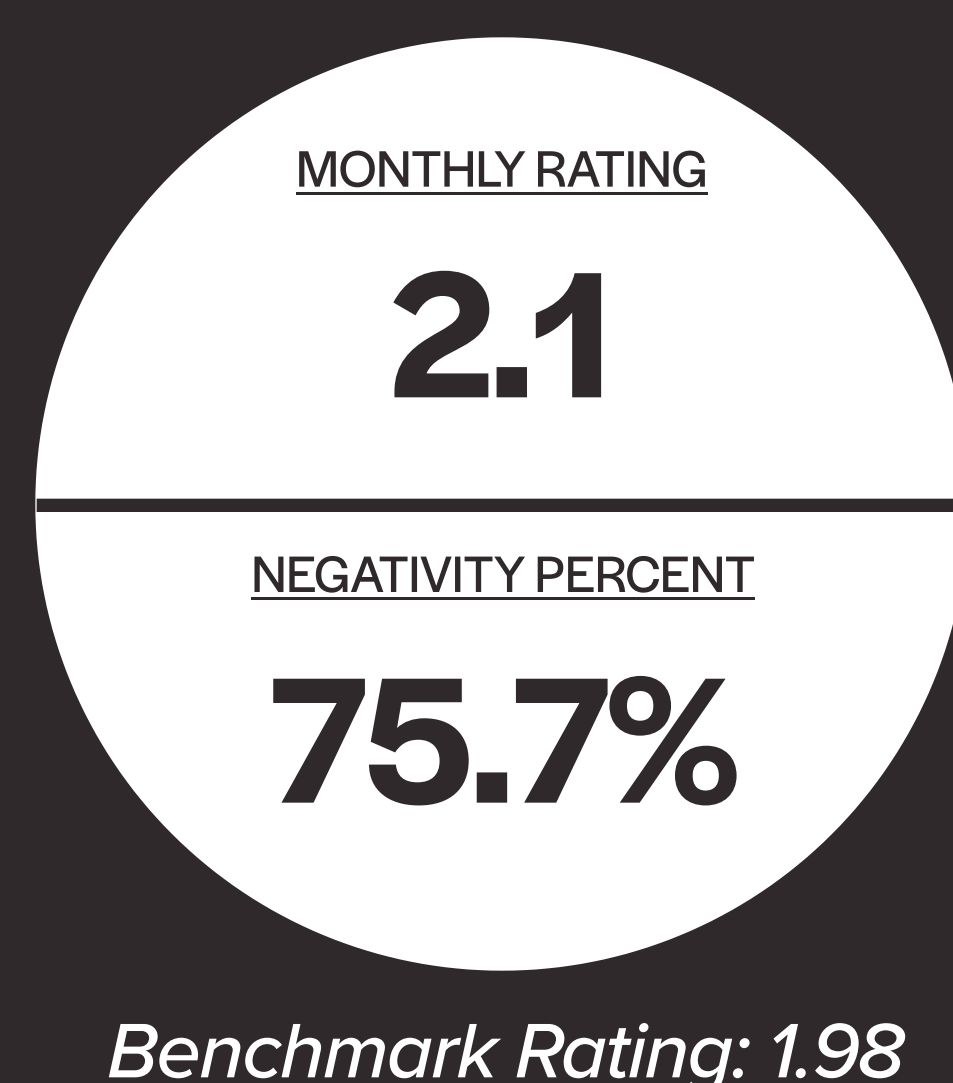
MAINTENANCE



RENEWAL



MOVE-OUT



MINIMIZE NEGATIVITY

*The 7 topics most often mentioned in **negative** reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

MAINTENANCE	-4.3% below benchmark	●
MANAGEMENT	-10.2% below benchmark	●
COMMUNICATION	+15.9% above benchmark	●
STAFF	+33.7% above benchmark	●
SAFETY/SECURITY	+15.6% above benchmark	●
BILLING/FEES	+24.5% above benchmark	●
PARKING	+7.6% above benchmark	●

MAXIMIZE POSITIVITY

*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF	+30.5% above benchmark	●
LOCATION	-24.7% below benchmark	●
MAINTENANCE STAFF	+18.4% above benchmark	●
MAINTENANCE	-13% below benchmark	●
AMENITIES	-41.8% below benchmark	●
HELPFULNESS	-0.8% below benchmark	●
AESTHETICS	+2% above benchmark	●

TOP 5 TOPICS ABOVE BENCHMARK

These are **your** standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.

AMBIANCE	Mentioned in 8.1% of positive reviews	+39.5% above the industry benchmark
PROPERTY MANAGER	Mentioned in 6.8% of positive reviews	+32.6% above the industry benchmark
STAFF	Mentioned in 84.7% of positive reviews	+30.5% above the industry benchmark
PROFESSIONALISM	Mentioned in 2% of positive reviews	+59% above the industry benchmark
SAFETY/SECURITY	Mentioned in 4% of positive reviews	+24.1% above the industry benchmark

How Multifamily Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.

Select Clients:



INVITE

Increase new reviews on Google and other review platforms with an automated SMS process



ENGAGE

Leverage our expert team of responders with review response managed services



ENGAGE PLUS

Social media engagement response managed services



INVITE VIDEO

Collect video testimonials from your residents with an automated SMS process



LISTINGS

Monitor and update community listing information on Google and other key directories from a single dashboard

Integrations

Powering Automation:



Widewail property management clients generate **1.5x more reviews** per month than industry average

Average rating for **Widewail property management clients is a 4.28** on Google. Industry average: 3.91.