# 

Google Reviews Only Timeframe: Q2 '23 - Q1 '24

### TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.



LEASING PROCESS

BILLING / FEES

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

MAINTENANCE STAFF

PESTS

PARKING

FRIENDLINESS

**CUSTOMER SERVICE** 

NEIGHBORS

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

**AMBIANCE** 

COMMUNICATION

**AMENITIES** 

SAFETY / SECURITY

LOCATION

AESTHETICS

CLEANLINESS

**RENT** 

8.54%

9.51%

0.50%

5.84%

0.77%

11.35%

12.23%

11.85%

12.00%

2.70%

7.14%

11.18%

3.57%

8.11%

1.27%

8.22%

6.34%

0.11%

5.51%

5.84%

4.41%

7.78%

0.55%

4.43%

1.30%

4.79%

0.43%

6.12%

2.16%

5.95%

6.27%

9.97%

9.26%

1.08%

5.67%

9.97%

4.86%

4.41%

12.32%

11.57%

13.00%

8.00%

8.82%

8.54%

12.97%

1.38%

1.41%

28.54%

10.70%

10.25%

24.54%

81.98%

0.11%

42.16%

13.30%

24.22%

# REPUTATION HEALTH SCORE: 58%

3.79

Monthly Rating

3.91

1.21

97.37%

30.42%

IV

Monthly Volume Response Rate

Negative Percent

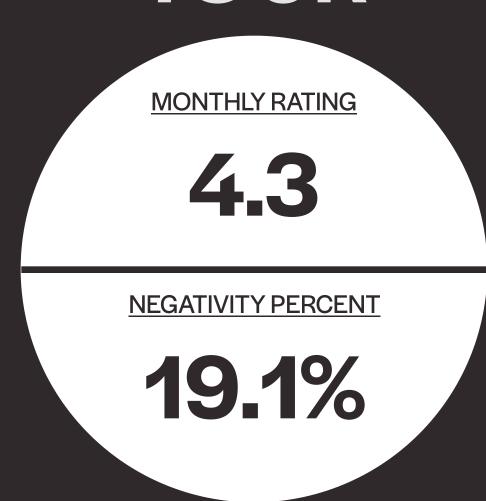
BENCHMARKS

1.59

88.47%

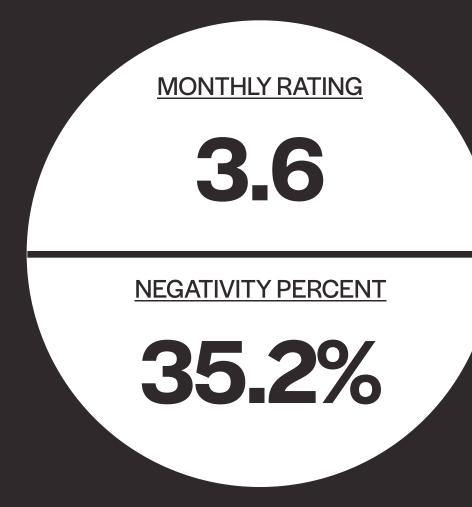
28.24%

### **TOUR**



Benchmark Rating: 4.18

### MOVE-IN



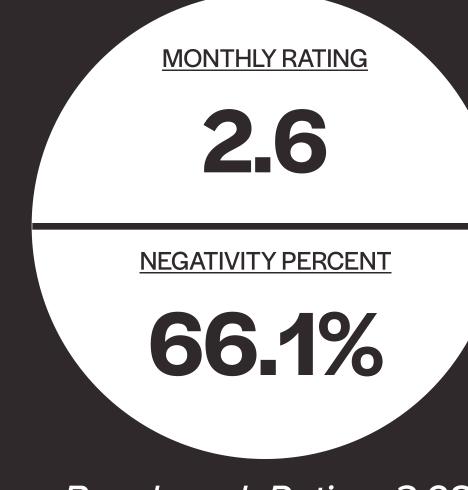
Benchmark Rating: 3.87

## MAINTENANCE



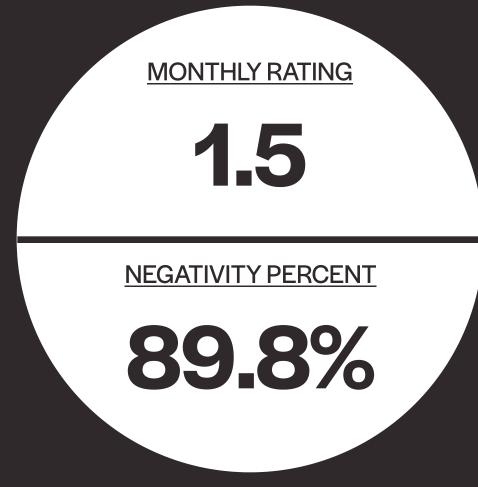
Benchmark Rating: 2.89

### RENEWAL



Benchmark Rating: 2.98

## MOVE-OUT



Benchmark Rating: 1.98

#### MINIMIZE NEGATIVITY

\*The 7 topics most often mentioned in <u>negative</u> reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

| MAINTENANCE     | +22.3% above benchmark |  |
|-----------------|------------------------|--|
| MANAGEMENT      | -17.2% below benchmark |  |
| COMMUNICATION   | +29.4% above benchmark |  |
| STAFF           | +22.7% above benchmark |  |
| SAFETY/SECURITY | -21% below benchmark   |  |
| BILLING/FEES    | +22.5% above benchmark |  |
| PARKING         | -25.4% below benchmark |  |

### MAXIMIZE POSITIVITY

\*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

| STAFF             | +26.3% above benchmark |  |
|-------------------|------------------------|--|
| LOCATION          | -18.5% below benchmark |  |
| MAINTENANCE STAFF | -20% below benchmark   |  |
| MAINTENANCE       | -10.8% below benchmark |  |
| AMENITIES         | -25.2% below benchmark |  |
| HELPFULNESS       | -18.3% below benchmark |  |
| AESTHETICS        | +22.7% above benchmark |  |

### TOP 5 TOPICS ABOVE BENCHMARK

These are **your** standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.

| PROPERTY<br>MANAGER | Mentioned in 10% of positive reviews  | +93.7% above the industry benchmark |
|---------------------|---------------------------------------|-------------------------------------|
| NOISE               | Mentioned in 2.7% of positive reviews | +81.8% above the industry benchmark |
| AMBIANCE            | Mentioned in 9.3% of positive reviews | +58.8% above the industry benchmark |
| POOL                | Mentioned in 4.1% of positive reviews | +49.8% above the industry benchmark |
| NEIGHBORS           | Mentioned in 4.4% of positive reviews | +40.3% above the industry benchmark |



#### How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.

**Select Clients:** 





TRILOGY













#### INVITE

Increase new reviews on Google and other review platforms with an automated SMS process



#### **ENGAGE**

Leverage our expert team of responders with review response managed services



#### **ENGAGE PLUS**

Social media engagement response managed services



#### **INVITE VIDEO**

Collect video testimonials from your residents with an automated SMS process



#### LISTINGS

Monitor and update community listing information on Google and other key directories from a single dashboard

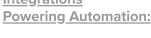
Integrations



entrata













Widewail property management clients generate 1.5x more reviews per month than industry average

Average rating for Widewail property management clients is a 4.28 on Google. Industry average: 3.91.

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