# BELL BARTNERS

Google Reviews Only Timeframe: Q2 '23 - Q1 '24

# TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.

11.49%

7.21%

0.07%

7.97%

9.41%

0.56%

6.45%

12.16%

10.77%

5.93%

10.11%

16.36%

0.61%

2.12%

0.08%

0.86%

6.98%

11.71%

11.54%

13.70%

0.55%

9.15%

1.93%

0.81%

0.57%

11.24%

10.37%

18.53%

16.59%

9.79%

1.75%

2.19%

2.01%

3.28%

1.67%

1.13%

0.21%

3.98%

19.07%

13.38%

14.97%

13.96%

9.38%

1.98%

1.57%

7.96%

0.60%

7.66%

0.23%

8.47%

14.61%

5.55%

7.30%

46.79%

35.54%

34.67%



LEASING PROCESS

BILLING / FEES

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

MAINTENANCE STAFF

PESTS

PARKING

FRIENDLINESS

CUSTOMER SERVICE

**NEIGHBORS** 

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

**AMBIANCE** 

COMMUNICATION

**AMENITIES** 

SAFETY / SECURITY

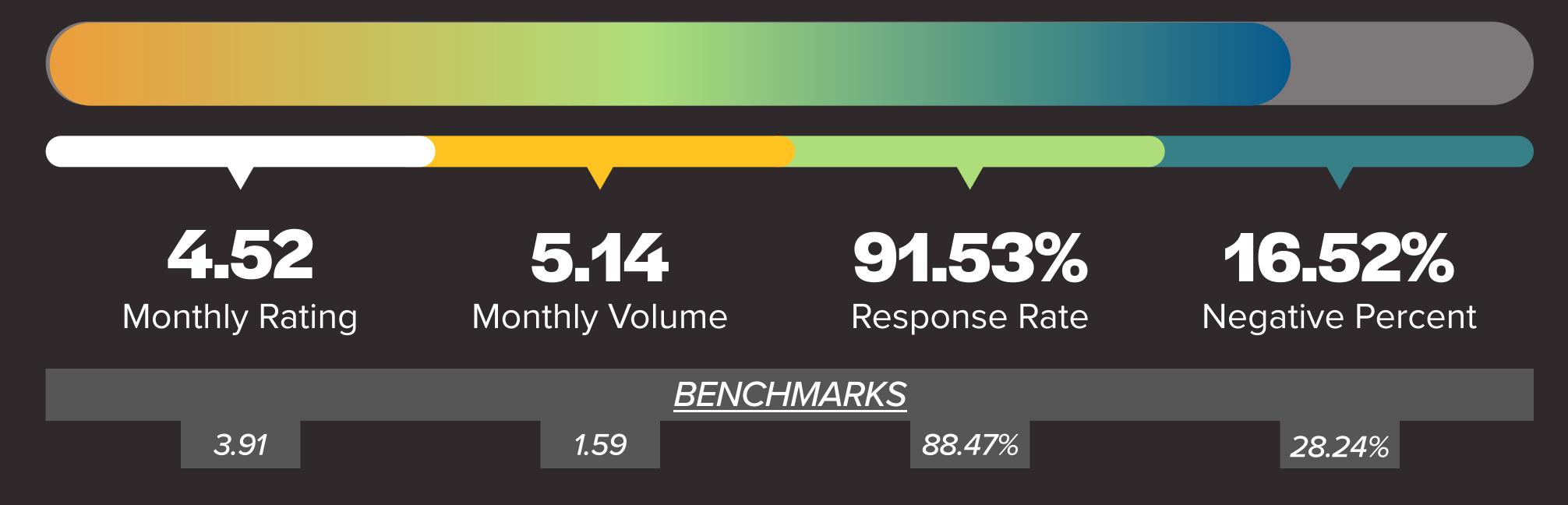
LOCATION

**AESTHETICS** 

CLEANLINESS

**RENT** 

REPUTATION HEALTH SCORE: 75%



## **TOUR**

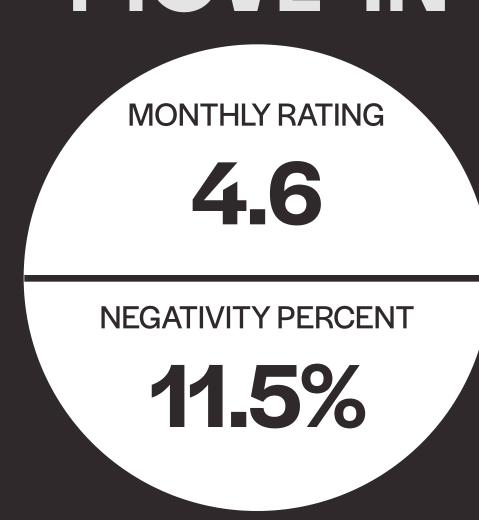
MONTHLY RATING

NEGATIVITY PERCENT

7.5%

Benchmark Rating: 4.18

# MOVE-IN



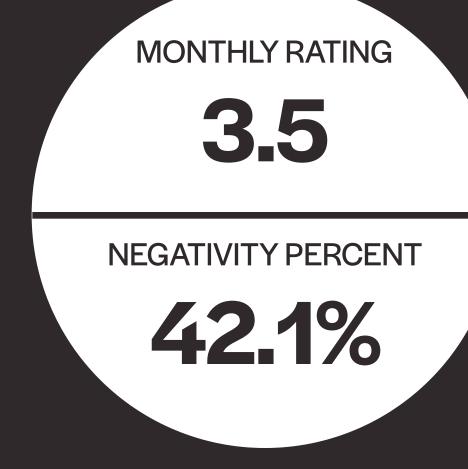
Benchmark Rating: 3.87

# MAINTENANCE



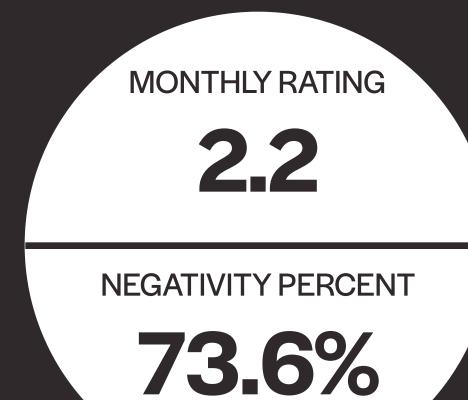
Benchmark Rating: 2.89

# RENEWAL



Benchmark Rating: 2.98

# MOVE-OUT



Benchmark Rating: 1.98

## MINIMIZE NEGATIVITY

\*The 7 topics most often mentioned in <u>negative</u> reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

MAINTENANCE	-0.66% below benchmark	
MANAGEMENT	+23.3% above benchmark	
COMMUNICATION	-15.4% below benchmark	
STAFF	-18.8% below benchmark	
SAFETY/SECURITY	-3.4% below benchmark	
BILLING/FEES	-29% below benchmark	
PARKING	+7% above benchmark	

## MAXIMIZE POSITIVITY

\*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF	-31% below benchmark	
LOCATION	-1.3% below benchmark	
MAINTENANCE STAFF	+18.1% above benchmark	
MAINTENANCE	-11.4% below benchmark	
AMENITIES	+0.6% above benchmark	
HELPFULNESS	+54.1% above benchmark	
AESTHETICS	-27.6% below benchmark	

## TOP 5 TOPICS ABOVE BENCHMARK

These are **your** standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.

TOUR GUIDE	Mentioned in 4.3% of positive reviews	+220.2% above the industry benchmark
CONDITION	Mentioned in 5.3% of positive reviews	+109% above the industry benchmark
CUSTOMER SERVICE	Mentioned in 13.7% of positive reviews	+58.9% above the industry benchmark
HELPFULNESS	Mentioned in 18.5% of positive reviews	+54.1% above the industry benchmark
FRIENDLINESS	Mentioned in 11.5% of positive reviews	+37.3% above the industry benchmark



## How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.

**Select Clients:** 





TRILOGY













#### INVITE

Increase new reviews on Google and other review platforms with an automated SMS process



#### **ENGAGE**

Leverage our expert team of responders with review response managed services



#### **ENGAGE PLUS**

Social media engagement response managed services



### **INVITE VIDEO**

Collect video testimonials from your residents with an automated SMS process



#### LISTINGS

Monitor and update community listing information on Google and other key directories from a single dashboard

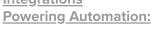
Integrations



entrata













Widewail property management clients generate 1.5x more reviews per month than industry average

Average rating for Widewail property management clients is a 4.28 on Google. Industry average: 3.91.

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