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Google Reviews Only *Timeframe: Q2 '23 - Q1 '24*

TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.

> POSITIVE REVIEWS **NEGATIVE REVIEWS**

LEASING PROCESS

9.30% 7.66% 0.32% 12.90% 12.83% 33.89% 0.73% 8.77% 13.00% 36.11% 11.43% 10.12% 1.40% 7.86% 12.59% 2.10% 0.20% 10.63% 1.37% 13.21% 9.01% 0.28% 10.04% 8.77% 3.72% 9.21% 1.52% 8.41% 12.22% 0.67% **59.11%** 19.25% 9.30% 1.03% 7.30% 1.98% **4.77%** 3.17% 6.93% 5.16% 5.51% 0.63% 5.34% 22.58% 15.16% 7.06% 3.43% 14.29% 16.01% 1.59% 12.61% 2.98% 9.87% 10.16% 0.73% 9.33%

REPUTATION HEALTH SCORE: 50% $\mathbf{0.50}$ 3.50 86.61% 36.89% Response Rate Monthly Rating Monthly Volume **Negative Percent** BENCHMARKS 3.91 1.59 88.47% 28.24% TOUR MINIMIZE NEGATIVITY

*The 7 topics most often mentioned in **<u>negative</u>** reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

+4.7% above benchmark MAINTENANCE MANAGEMENT +15.9% above benchmark COMMUNICATION +2.4% above benchmark -3.8% below benchmark STAFF SAFETY/SECURITY -8.4% below benchmark **BILLING/FEES** +18.8% above benchmark +19.9% above benchmark PARKING

BILLING / FEES

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

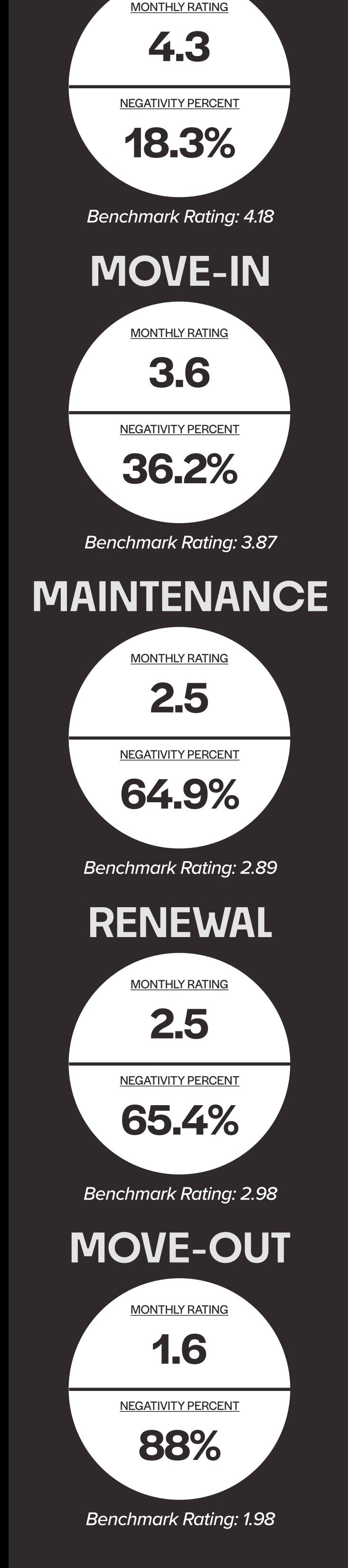
MAINTENANCE STAFF

PESTS

PARKING

FRIENDLINESS

CUSTOMER SERVICE



MAXIMIZE POSITIVITY

*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF

LOCATION +12.9% above benchmark -9.9% below benchmark MAINTENANCE STAFF MAINTENANCE -5.2% below benchmark AMENITIES +13.6% above benchmark HELPFULNESS -2.6% below benchmark AESTHETICS +19% above benchmark

-8.9% below benchmark



NEIGHBORS

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

AMBIANCE

COMMUNICATION

AMENITIES

SAFETY / SECURITY

TOP 5 TOPICS ABOVE BENCHMARK

These are your standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.



Mentioned in 5.6% of positive reviews

+82.6% above the industry benchmark

LOCATION

AESTHETICS

CLEANLINESS

RENT



MANAGEMENT

Mentioned in 12.8% of positive reviews

+47.4% above the industry benchmark

PROPERTY MANAGER Mentioned in 6.9% of positive reviews

+34.6% above the industry benchmark

Mentioned in 12.6% AESTHETICS of positive reviews +19% above the industry benchmark

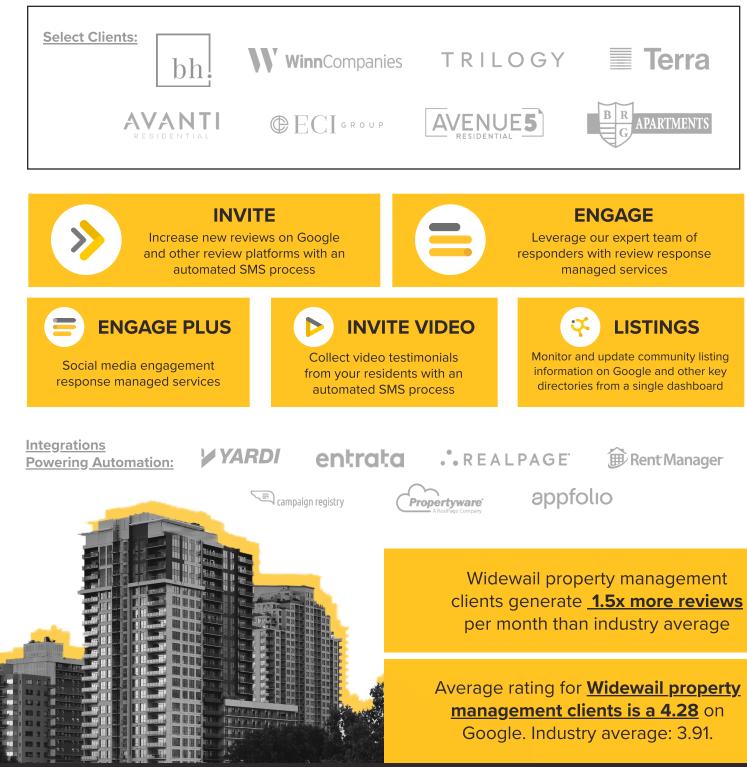
AMENITIES

Mentioned in 15.2% of positive reviews +13.6% above the industry benchmark

widewail

How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.



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