# ASSET AND SECTION OF THE PROPERTY OF THE PROPE

Google Reviews Only Timeframe: Q2 '23 - Q1 '24

## TOPIC COMPARISON TABLE

Percentage of reviews impacted by each topic being mentioned.



LEASING PROCESS

BILLING / FEES

MANAGEMENT

MOVE OUT

MAINTENANCE

MOVE IN

NOISE

MAINTENANCE STAFF

PESTS

PARKING

FRIENDLINESS

**CUSTOMER SERVICE** 

NEIGHBORS

PRICING

HELPFULNESS

STAFF

COMMUNITY

TOUR

PROFESSIONALISM

PROPERTY MANAGER

**AMBIANCE** 

COMMUNICATION

**AMENITIES** 

SAFETY / SECURITY

LOCATION

AESTHETICS

CLEANLINESS

**RENT** 

TEWS VIEWS

> 9.24% 7.70%

0.21% 12.79%

> 10.20% 29.98%

0.82%

7.61%

12.45%

38.79%

11.22%

12.04%

2.38% 6.80%

11.01%

3.02% 0.33%

16.06%

1.03% 9.06%

7.08%

0.25% 8.55%

7.35%

3.05%

8.71%

1.12%

5.45%

11.64% 0.99%

73.20%

24.43% 6.84%

**1.16**%

5.71% 2.46%

5.31%

4.51% 7.84%

8.72%

7.75% 0.73%

0.73% 5.02%

24.21%10.36%

7.40%

3.46%

17.28% 12.51%

1.69%

12.74% 7.01%

7.65% 11.12% 0.98%

9.93% NEG

Benchmark Rating: 1.98

## REPUTATION HEALTH SCORE: 49%

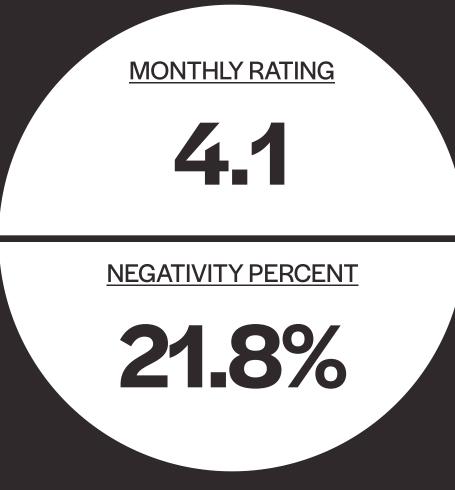
3.65 1 71.93% 32.47%
Monthly Rating Monthly Volume Response Rate Negative Percent

BENCHMARKS

1.59

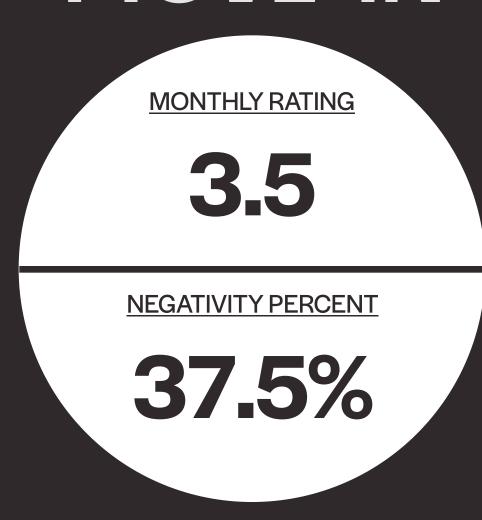
## **TOUR**

3.91



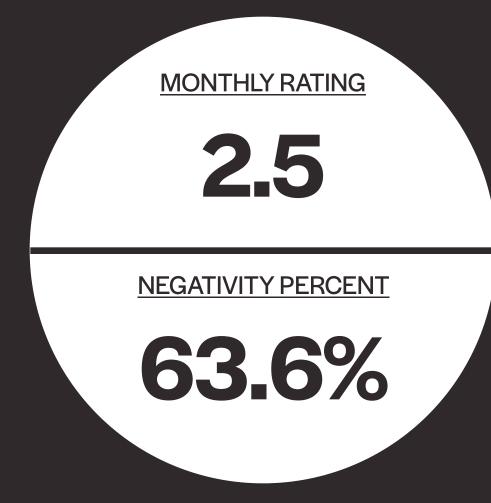
Benchmark Rating: 4.18

## MOVE-IN



Benchmark Rating: 3.87

## MAINTENANCE



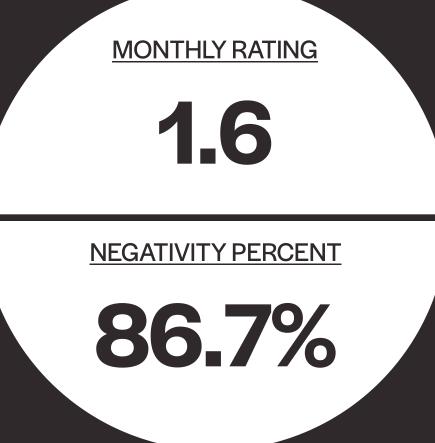
Benchmark Rating: 2.89

## RENEWAL



Benchmark Rating: 2.98

## MOVE-OUT



## MINIMIZE NEGATIVITY

28.24%

88.47%

\*The 7 topics most often mentioned in <u>negative</u> reviews. Below benchmark is preferred, meaning the group has fewer negative mentions of each topic.

MAINTENANCE	+12.5% above benchmark	
MANAGEMENT	+2.5% above benchmark	
COMMUNICATION	+9.7% above benchmark	
STAFF	+22.1% above benchmark	
SAFETY/SECURITY	+10.8% above benchmark	
BILLING/FEES	+17.8% above benchmark	
PARKING	+17.8% above benchmark	

#### MAXIMIZE POSITIVITY

\*The 7 topics most often mentioned in **positive** reviews. Above benchmark is preferred, meaning the group has more positive mentions of each topic.

STAFF	+12.8% above benchmark	
LOCATION	-11.8% below benchmark	
MAINTENANCE STAFF	-21.2% below benchmark	
MAINTENANCE	-9.2% below benchmark	
AMENITIES	-22.3% below benchmark	
HELPFULNESS	-7.2% below benchmark	
AESTHETICS	+20.3% above benchmark	

#### TOP 5 TOPICS ABOVE BENCHMARK

These are **your** standout topics. Of the 49 topics Widewail studied, your group outperforms industry benchmarks in these topics by a significant margin.

AFFORDABILITY	Mentioned in 2.6% of positive reviews	+95% above the industry benchmark
PROPERTY MANAGER	Mentioned in 7.8% of positive reviews	+52.2% above the industry benchmark
AMBIANCE	Mentioned in 7.8% of positive reviews	+33% above the industry benchmark
AESTHETICS	Mentioned in 12.74% of positive reviews	+20.31% above the industry benchmark
STAFF	Mentioned in 73.20% of positive reviews	+12.76% above the industry benchmark



#### How **Multifamily** Manages Reputation

If your reputation strategy isn't improving your Google rankings and driving quality leases, you don't have a strategy. We help PMCs & operators take a proactive approach to show off resident experience, drive leases through local search and save onsite resources with centralized technology and services. For Widewail, reputation management is a performance-marketing strategy, not PR.

**Select Clients:** 





TRILOGY













#### INVITE

Increase new reviews on Google and other review platforms with an automated SMS process



#### **ENGAGE**

Leverage our expert team of responders with review response managed services



#### **ENGAGE PLUS**

Social media engagement response managed services



#### **INVITE VIDEO**

Collect video testimonials from your residents with an automated SMS process



#### LISTINGS

Monitor and update community listing information on Google and other key directories from a single dashboard

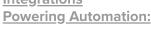
Integrations



entrata













Widewail property management clients generate 1.5x more reviews per month than industry average

Average rating for Widewail property management clients is a 4.28 on Google. Industry average: 3.91.

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